

ERP & DMS

The best combination



Primary sales information in ERP

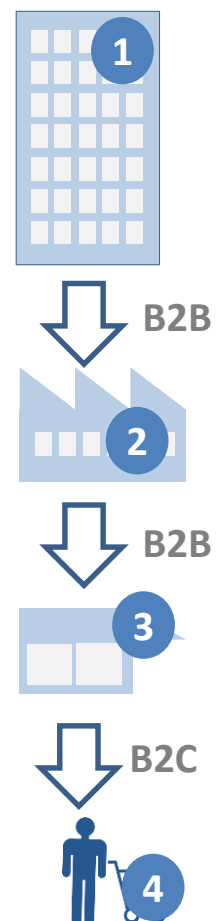


Secondary sales information in DMS

B2B channel is a very important link in many industries such as FMCG, Consumer Durables, Lifesciences and Automotive. The channel partner may increase or decrease the distance between you and the next link in your consumer side supply chain. The higher your secondary & tertiary sales visibility, the more leverage you have in planning your inventory, promotions and cash flows.

A disconnected system where this information is communicated through various channels at intervals as long as 30 days does not help.

A DMS (Dealer Management System) can help bridge the gap by giving you visibility of the secondary sales at shorter intervals. With a more realistic and near ground view, inventory can be better planned improving sales and reducing loss of sales. It can also help in improving customer service.



Creative, Intelligent Solutions for Business

SAP ERP / S/4HANA & iDeal



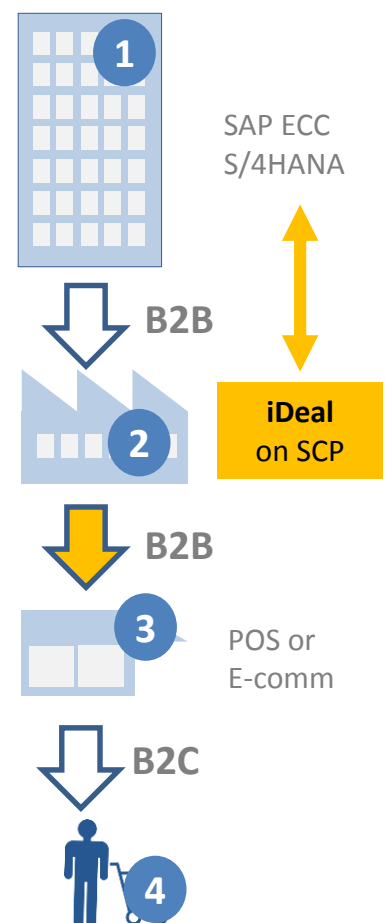
The ideal combination



iDeal (pronounced 'ideal') is a modern DMS developed on the SAP Cloud Platform for access all your sales channel partners such as distributors, dealers, stockists and end customers. It allows your sales and marketing teams to engage with them and collaborate.

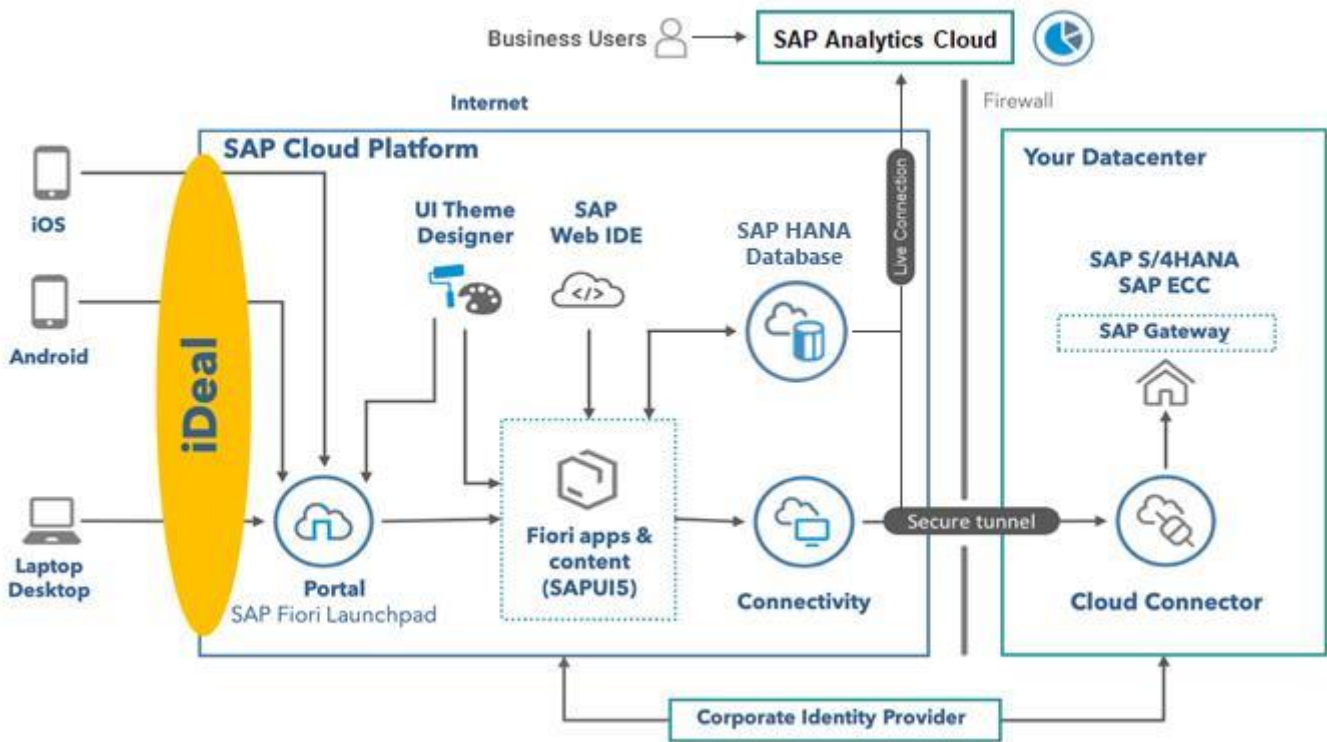
iDeal helps your customers stay up-to-date with status of their orders, dispatch details, payables, pricing, stocks and promotional schemes. At the same time, your sales teams get a visibility of secondary / tertiary sales, inventory levels, stock status, complaints.

Being a self service portal, the leads to reduced need for voice and email communications and provides transparency any time from from anywhere. The delays and errors in order processing can also be eliminated by directly linking **iDeal** to the backend SAP ERP / S/4HANA system.



Creative, Intelligent Solutions for Business

Architecture & Features



- Customer profile
- Sales Order entry
- Sales Order Status
- Dispatch details
- Invoice Details
- Invoice Printing
- Invoice Creation
- Stocks position
- Proof of Delivery / Good Receipt
- Collection
- Payment Details
- Reports such as receivables, ledger
- Announcements

Future releases *

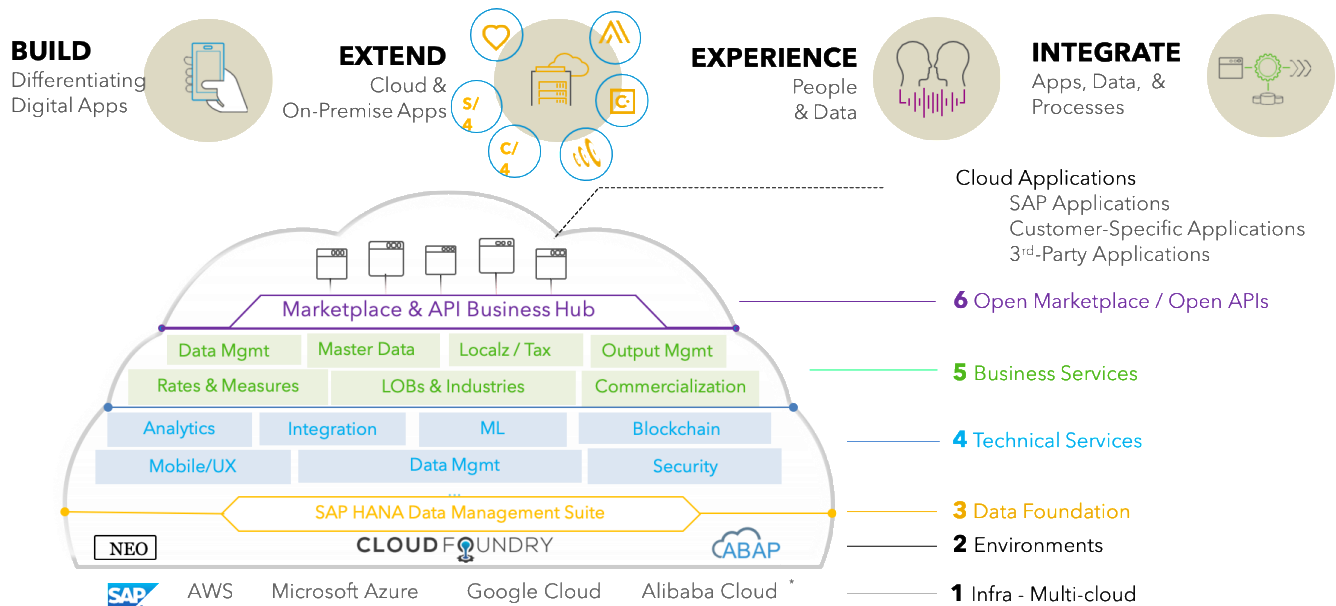
- Predictive based Recommended order
- Predictive cross sell offer
- Secondary forecast based on Machine learning

- Integrated with SAP S/4HANA / SAP ECC
- Realtime Primary & secondary sales Transactions
- One view of primary and secondary

SAP Cloud Platform



The ideal Platform As A Service



SAP Cloud Platform is open platform-as-a-service for building and extending intelligent, mobile-enabled cloud applications using core platform services and unique microservices. **iDeal** has been developed on the SCP.

Being an SAP product, it has unmatched integration with other SAP solutions.

As the platform evolves, more and more services and APIs are being released.

Once subscribed, the platform can be leveraged for building and/or deploying other applications such as vendor portal, employee portal, audit portal, custom workflows and other portal and mobile applications.

- Vendor Portal
- Field Sales & Service App
- Employee portal
- Audit Portal
- CSR Portal
- ...



Creative, Intelligent Solutions for Business

Intellect

Your ideal partner



Intellect is a consulting company based out of India providing services and value-added solutions on SAP Applications. Our mission is to help our customers be the disruptors rather than be the disrupted. Intellect is a subsidiary of Nihilent which is part of NTT Group, the largest ICT company in the world.

Set up initially as a partnership firm by three SAP professionals working for a leading SAP Partner, the company has grown into one of the largest domestic SAP Practices in India.

Over the years, Intellect has won recognition from SAP as well as the corporate world.

- 45 SAP S/4HANA implementation projects. 40 Projects live
- Multiple S/4HANA conversion projects including one of the world's 1st S/4HANA Conversion projects

- Winner SAP APJ Partner Excellence Award for Top New Sell Partner in 2017
- Winner of SAP HCP Hackathon at Mumbai, India for SAP Partners in 2016
- SAP EBM Partner of the year 2015
- Winner of 4th Edition of Cold Chain Industry Award for “Best Cold Chain Tracking System of the year” using IoT on SAP SCP
- ET NOW Leaders of Tomorrow Award
- D&B Business Excellence Award
- SAP Qualified solutions on S/4HANA for CPG, IM&C & Cross Industry
- SAP Qualified solutions on S/4HANA for conversion from ECC/BS to S/4HANA

We have worked with more than 200 enterprise customers across the globe engaging for various types of assignments ranging from problem statement articulation, implementation, managed services and digital transformation.

We actively work with more than 100 customers using our expertise in the world's leading business applications from SAP.



Creative, Intelligent Solutions for Business

Intellect

Your ideal partner for Services

Implementation

- Classic (ASAP)
- Fast track (FOCUS),
- Agile (ACTIVATE)

Rollout

- Global Template
- Rollover
- Localization

Support (AMS+)

- Onsite
- Offshore
- Hybrid
- On Call
- Ticket based

Revamping

- Restructuring
- Process Change
- Reporting

Development

- Custom

Interfacing

- 3rd Party applications
- Devices, IoT
- Process Control Systems

Lift & Shift

- Hardware Migration
- On Prem to Cloud
- System to System

Upgrade

- Technical
- Techno-functional
- S/4HANA

Expert Consulting

- Digital Strategy
- Requirement mapping

Management Consulting

- SAP driven BPR
- Cost Reduction
- Information Design

Project Audit

- Blueprint
- Milestone
- Readiness
- Usage
- Configuration

Access Control Audit

- SOD conflicts
- Critical User Access

Training

- End User
- Configuration
- Senior Management

Staffing

- Onsite
- Offshore

Industry

- Consumer Goods
- Distribution
- Retail
- Chemicals
- Lifesciences
- Services
- Public Services
- Engineering and Construction
- Mills - Steel and Textile
- Media & Entertainment

Size

- Large enterprises
- Mid-sized enterprises

Geography

- India
- East Asia
- Middle East
- Africa
- Australia
- Europe
- USA

Find Out More

Visit us www.intellectbizware.com

Head Office & Delivery Center I

6th Floor, Technocity, X-5/3,

Mahape

Navi Mumbai, India

T : +91 22 62646800

E: sales@intellectbizware.com

Delivery Center II

Gurugram

Resident Representatives

Indore, Nagpur, Ahmedabad, Bangalore

Group Offices

India

Pune

Chennai

Kolkata

USA

Minnesota

Irving

Pennsylvania

Philadelphia

Trumbull

Pleasanton

Australia

Sydney

Melbourne

UK

London

South Africa

Johannesburg

Capetown